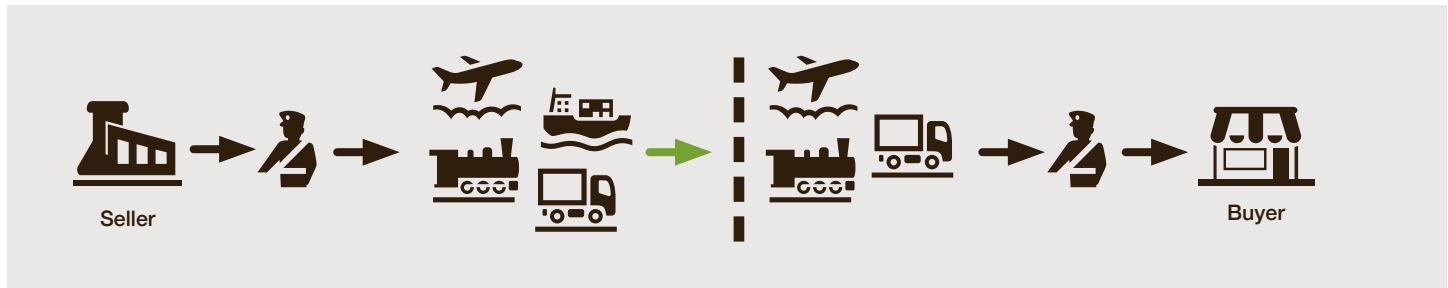


Incoterms 2000

DAF – Delivered at Frontier (named place)

coleintl.com


Under DAF, the seller delivers the goods at the disposal of the buyer at a named place at a land frontier.

The seller delivers when the goods are placed at the disposal of the buyer on the arriving means of transport, cleared for export and not unloaded at the named place at the frontier, before the customs border of the adjoining country. The seller is not responsible for the import clearance into the adjoining country.

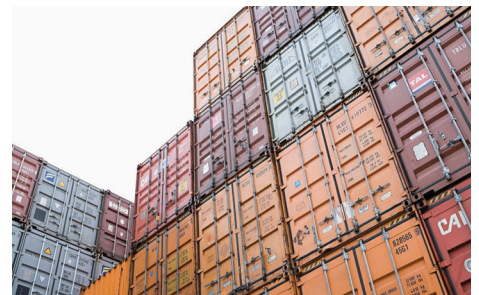
This term may be used irrespective of the mode of transport when the goods are to be delivered at a land frontier.

- Carriage to be arranged by the seller.
- Risk transfers from the seller to the buyer when the goods have been delivered, but not unloaded, at the named place at the frontier.
- Cost transfers from the seller to the buyer when the goods have been delivered, but not unloaded, at the named place at the frontier.

The term “frontier” may be used for any frontier including that of the country of export.

The buyer has the obligation to clear the goods for import, pay any import duty and carry out any import customs formalities.

- Transfer of risk
- Transfer of cost
- Transfer of risk and Transfer of cost



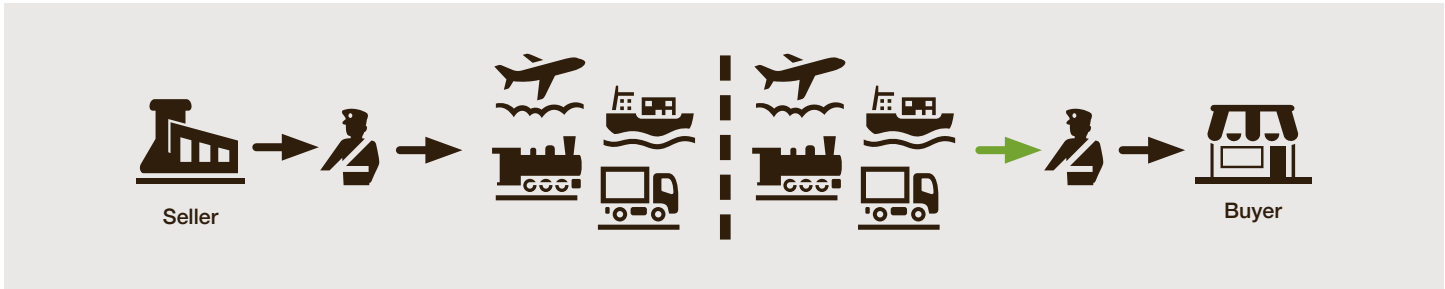
For more information call 1-800-313-4281
or email info@coleintl.com

Cole
International®

Incoterms 2000

DDU – Delivered Duty Unpaid (named place of destination)

coleintl.com



Under DDU, the seller undertakes to place the goods at the disposal of the buyer, not cleared for import or unloaded from the arriving means of transport, at a named place of destination.

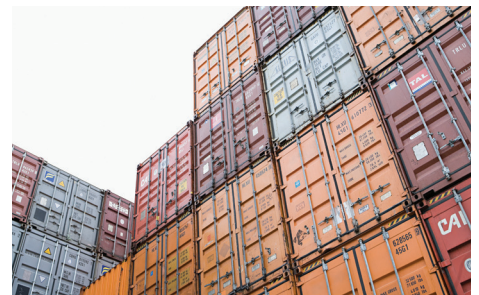
The seller delivers when the goods are ready for unloading from the arriving means of transport and are placed at the disposal of the buyer at a named destination place. The seller is not responsible for the import clearance or offloading from the arriving means of transport.

This term may be used for all modes of transport.

- Carriage to be arranged by the seller.
- Risk transfers from the seller to the buyer when the goods are placed at the disposal of the buyer at the named place of destination, not unloaded or cleared for import.
- Cost transfers from the seller to the buyer when the goods are placed at the disposal of the buyer at the named place of destination, not unloaded or cleared for import.

The buyer has the obligation to clear the goods for import, pay any import duty and carry out any import customs formalities.

- Transfer of risk
- Transfer of cost
- Transfer of risk and Transfer of cost



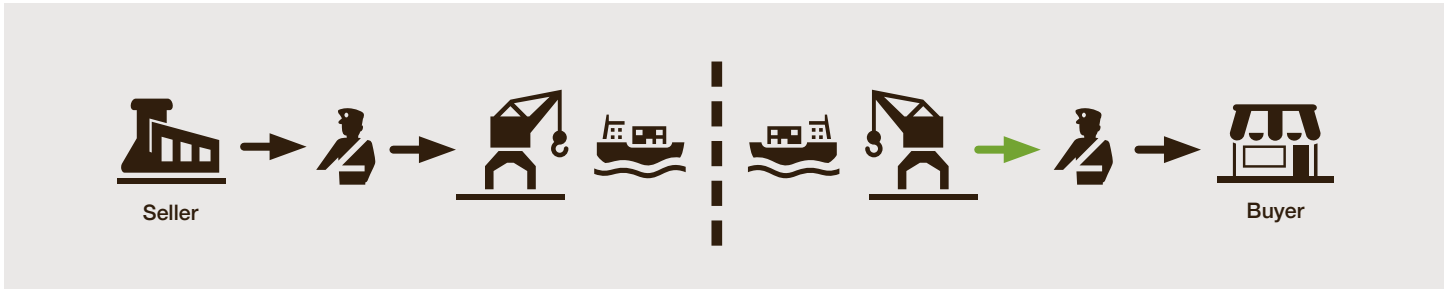
For more information call 1-800-313-4281
or email info@coleintl.com

Cole
International®

Incoterms 2000

DEQ – Delivered Ex Quay (named port of destination)

coleintl.com



Under DEQ, the seller delivers the goods at the disposal of the buyer on the quay (wharf) at a named destination port.

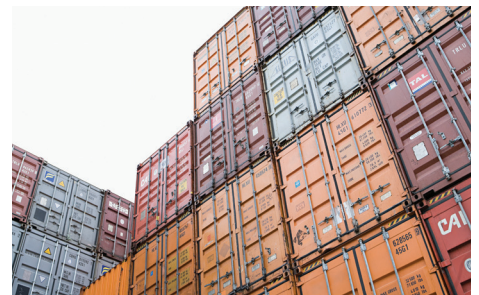
The seller delivers when the goods are placed at the disposal of the buyer, not cleared for import but on the quay at the named port of destination. The seller has the responsibility for all costs and risks involved in bringing the goods to the named port of destination and discharging them from the vessel onto the quay.

This term may only be used for goods that are being transported by sea or inland waterway.

- Carriage to be arranged by the seller.
- Risk transfers from the seller to the buyer when the goods are placed at the disposal of the buyer on the quay, at the named port of destination.
- Cost transfers from the seller to the buyer when the goods are placed at the disposal of the buyer on the quay, at the named port of destination.

The buyer has the obligation to clear the goods for import, pay any import duty and carry out any import customs formalities.

- Transfer of risk
- Transfer of cost
- Transfer of risk and Transfer of cost



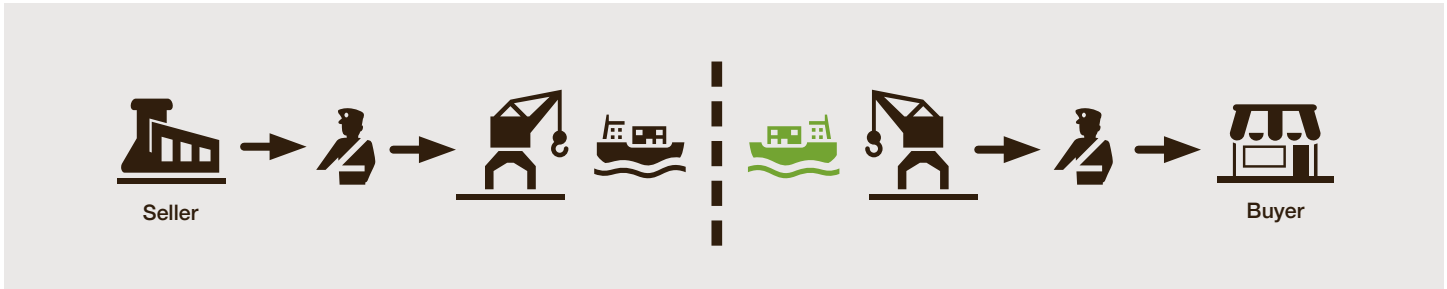
For more information call 1-800-313-4281
or email info@coleintl.com

Cole
International®

Incoterms 2000

DES – Delivered Ex Ship (named port of destination)

coleintl.com



Under DES, the seller delivers the goods at the disposal of the buyer on board the vessel at a named destination port.

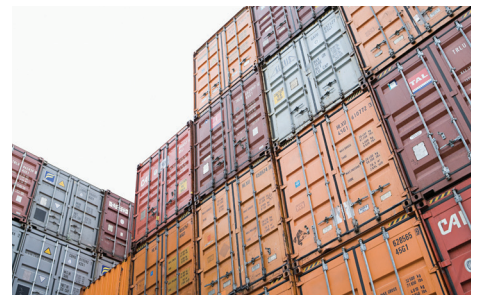
The seller delivers when the goods are placed at the disposal of the buyer, not cleared for import, but on board the ship at the named port of destination. The seller has the responsibility for all costs and risks involved in bringing the goods to the named port of destination before discharging them from the ship.

This term may only be used for goods that are being transported by sea or inland waterway.

- Carriage to be arranged by the seller.
- Risk transfers from the seller to the buyer when the goods are placed at the disposal of the buyer on board the ship, at the named port of destination.
- Cost transfers from the seller to the buyer when the goods are placed at the disposal of the buyer on board the ship, at the named port of destination.

The buyer has the obligation to clear the goods for import, pay any import duty and carry out any import customs formalities.

- Transfer of risk
- Transfer of cost
- Transfer of risk and Transfer of cost



For more information call 1-800-313-4281
or email info@coleintl.com

Cole
International®