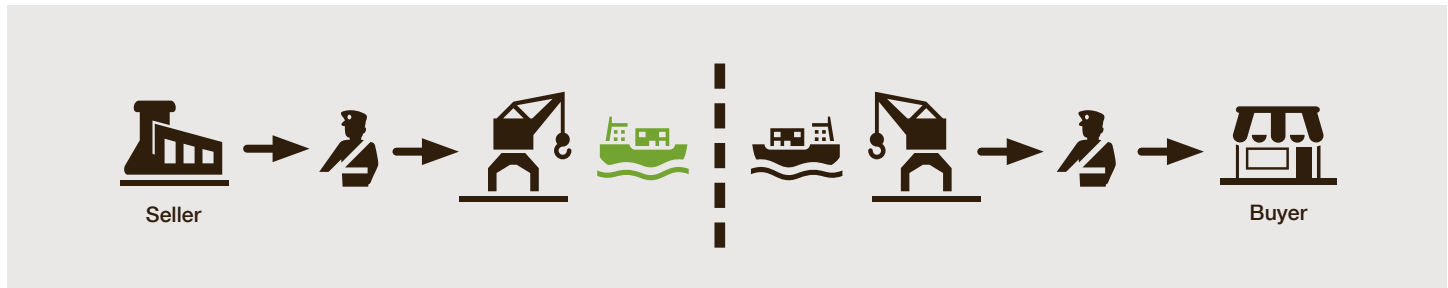


# Incoterms 2010

FOB – Free on Board (named port of shipment)

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Under FOB, the seller undertakes to place the goods on board the vessel nominated by the buyer at a named port of shipment.

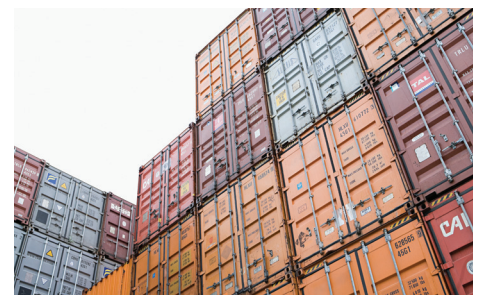
The seller delivers the goods when they are loaded on the vessel nominated by the buyer at the named port of shipment. The buyer bears all costs and risks of loss or damage to the goods once they are loaded on board the vessel. The FOB term requires the seller to clear the goods for export.

This term may only be used for goods that are being transported by sea or inland waterway.

- Main carriage to be arranged by the buyer.
- Risk transfers from the seller to the buyer when the goods have been loaded on board the vessel nominated by the buyer at the named port of shipment.
- Cost transfers from the seller to the buyer when the goods have been loaded on board the vessel nominated by the buyer at the named port of shipment.

*Note: FOB may be inappropriate when the goods are handed over to the carrier before they are loaded on board the vessel; such as containerized goods that are typically delivered to a terminal. In these situations, the FCA term should be used.*

- Transfer of risk
- Transfer of cost
- Transfer of risk and Transfer of cost



For more information call 1-800-313-4281 or email [info@cole.ca](mailto:info@cole.ca)

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