

# Incoterms 2020

## Chart of Responsibility

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	Any Transport Mode		Sea / Inland Waterway Transport				Any Transport Mode				
Charges / Fees	<b>EXW</b> Ex Works	<b>FCA</b> Free Carrier	<b>FAS</b> Free Alongside Ship	<b>FOB</b> Free On Board	<b>CFR</b> Cost & Freight	<b>CIF</b> Cost Insurance & Freight	<b>CPT</b> Carriage Paid To	<b>CIP</b> Carriage Insurance Paid To	<b>DPU</b> Delivered at Place Unloaded	<b>DAP</b> Delivered at Place	<b>DDP</b> Delivered Duty Paid
Export Packing	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER
Loading Charges	BUYER	SELLER*	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER
Delivery to Port/Place	BUYER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER
Export Duty & Taxes	BUYER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER
Origin Terminal Charges	BUYER	BUYER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER
Loading on Carriage	BUYER	BUYER	BUYER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER
Carriage Charges	BUYER	BUYER	BUYER	BUYER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER
Insurance						SELLER		SELLER			
Destination Terminal Charges	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER	SELLER	SELLER	SELLER	SELLER	SELLER
Delivery to Destination	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER	SELLER	SELLER
Import Duty & Taxes	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER	SELLER

\* Seller is responsible for loading charges, if the terms state FCA at seller's facility. Green line indicates Delivery.

Logistics. It's what we do.

