



Seller



Buyer

FOB

Free on Board

(named port of shipment)

COLEINTL.COM

- Transfer of RISK
- Transfer of COST
- Transfer of RISK and Transfer of COST

This term is to be used for goods that are being transported by **SEA** or **INLAND WATERWAY**.



MAIN CARRIAGE to be arranged by the BUYER.



RISK TRANSFERS

from seller to buyer when goods have been **LOADED ON BOARD VESSEL** nominated by the BUYER at the **NAMED PORT OF SHIPMENT**.



COST TRANSFERS

from seller to buyer when goods have been **LOADED ON BOARD VESSEL** nominated by the BUYER at the **NAMED PORT OF SHIPMENT**.





Seller



Buyer

FAS

Free Alongside Ship

(named port of shipment)

COLEINTL.COM

- Transfer of RISK
- Transfer of COST
- Transfer of RISK and Transfer of COST

This term is to be used for goods that are being transported by **SEA** or **INLAND WATERWAY**.



MAIN CARRIAGE to be arranged by the BUYER.



RISK TRANSFERS

from seller to buyer when goods have been placed **ALONGSIDE THE SHIP** nominated by the BUYER at the **NAMED PORT OF SHIPMENT**.



COST TRANSFERS

from seller to buyer when goods have been placed **ALONGSIDE THE SHIP** nominated by the BUYER at the **NAMED PORT OF SHIPMENT**.





Seller



Buyer

CFR

Cost & Freight (named port of destination)

COLEINTL.COM

- Transfer of RISK
- Transfer of COST
- Transfer of RISK and Transfer of COST

This term is to be used for goods that are being transported by **SEA** or **INLAND WATERWAY**.



CARRIAGE to be arranged by the SELLER.



RISK TRANSFERS from seller to buyer when goods have been **LOADED ON BOARD VESSEL**.



COST TRANSFERS from seller to buyer at the **NAMED PORT OF DESTINATION**.





Seller



Buyer

CIF

Cost Insurance & Freight (named port of destination)

COLEINTL.COM

- Transfer of RISK
- Transfer of COST
- Transfer of RISK and Transfer of COST

This term is to be used for goods that are being transported by **SEA** or **INLAND WATERWAY**.



CARRIAGE & MINIMUM INSURANCE to be arranged by the SELLER.



RISK TRANSFERS from seller to buyer when goods have been LOADED ON BOARD VESSEL.



COST TRANSFERS from seller to buyer at the NAMED PORT OF DESTINATION.

