Seller

EXW
Ex Works
(named place of delivery)

COLEINTL.COM

- ◼ Transfer of RISK
- ◼ Transfer of COST
- ◼ Transfer of RISK and Transfer of COST

This term is to be used for goods that are being transported by **ALL MODES** of **TRANSPORTATION.**

CARRIAGE to be arranged by the BUYER.

RISK TRANSFERS
from seller to buyer when goods are
AT THE DISPOSAL of the BUYER at the NAMED PLACE.

COST TRANSFERS
from seller to buyer when goods are
AT THE DISPOSAL of the BUYER at the NAMED PLACE.

Buyer

* Disclaimer: This infographic is intended for general illustration purposes only.

Seller

FCA
Free Carrier
(named place of delivery)

COLEINTL.COM

- ■ Transfer of RISK
- ■ Transfer of COST
- ■ Transfer of RISK and Transfer of COST

This term is to be used for goods that are being transported by **ALL MODES** of **TRANSPORTATION**.

CARRIAGE to be arranged by the BUYER.

RISK TRANSFERS
from seller to buyer when goods have been DELIVERED to the CARRIER nominated by the BUYER at the SELLER'S PREMISES or ANOTHER NAMED PLACE.

COST TRANSFERS
from seller to buyer when goods have been DELIVERED to the CARRIER nominated by the BUYER at the SELLER'S PREMISES or ANOTHER NAMED PLACE.

Buyer

Seller

CPT
Carriage Paid to
(named place of destination)

COLEINTL.COM

- ■ Transfer of RISK
- ■ Transfer of COST
- ■ Transfer of RISK and Transfer of COST

This term is to be used for goods that are being transported by **ALL MODES** of **TRANSPORTATION**.

CARRIAGE to be arranged by the SELLER.

RISK TRANSFERS
from seller to buyer when goods have been DELIVERED to the CARRIER.

COST TRANSFERS
from seller to buyer at the NAMED PLACE OF DESTINATION.

Buyer

CIP

Carriage & Insurance Paid To
(named place of destination)

COLEINTL.COM

Seller

- ■ Transfer of RISK
- ■ Transfer of COST
- ■ Transfer of RISK and Transfer of COST

This term is to be used for goods that are being transported by **ALL MODES** of **TRANSPORTATION**.

CARRIAGE and INSURANCE to be arranged by the SELLER.

RISK TRANSFERS from seller to buyer when goods have been DELIVERED to the CARRIER.

COST TRANSFERS from seller to buyer at the NAMED PLACE OF DESTINATION.

Buyer

Cole International®

Seller

Buyer

DPU
Delivered at Place Unloaded
(named terminal at port or place of destination)

COLEINTL.COM

- 🟨 Transfer of RISK
- 🟧 Transfer of COST
- 🟩 Transfer of RISK and Transfer of COST

This term is to be used for goods that are being transported by **ALL MODES** of **TRANSPORTATION**.

CARRIAGE to be arranged by the SELLER.

RISK TRANSFERS
from seller to buyer when goods are placed AT THE DISPOSAL of the BUYER, once UNLOADED at the NAMED TERMINAL and at the NAMED PORT or PLACE OF DESTINATION.

COST TRANSFERS
from seller to buyer when goods are placed AT THE DISPOSAL of the BUYER, once UNLOADED at the NAMED TERMINAL and at the NAMED PORT or PLACE OF DESTINATION.

DAP
Delivered at Place
(named place of destination)

Seller

Buyer

■ Transfer of RISK

■ Transfer of COST

■ Transfer of RISK and Transfer of COST

This term is to be used for goods that are being transported by **ALL MODES** of **TRANSPORTATION**.

CARRIAGE to be arranged by the SELLER.

RISK TRANSFERS
from seller to buyer when goods are placed AT THE DISPOSAL of the BUYER, but NOT UNLOADED from the arriving means of transport at the NAMED PLACE OF DESTINATION.

COST TRANSFERS
from seller to buyer when the goods are placed AT THE DISPOSAL of the BUYER, but NOT UNLOADED from the arriving means of transport at the NAMED PLACE OF DESTINATION.
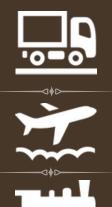
Cole International®

Seller

DDP
Delivered Duty Paid
(....named place of destination)

COLEINTL.COM

- ⬛ Transfer of RISK
- ⬛ Transfer of COST
- ⬛ Transfer of RISK and Transfer of COST

This term is to be used for goods that are being transported by **ALL MODES** of **TRANSPORTATION**.

CARRIAGE to be arranged by the SELLER.

RISK TRANSFERS
from seller to buyer when goods are placed AT THE DISPOSAL of the BUYER, CLEARED for import, but NOT UNLOADED from the arriving means of transport at the NAMED PLACE OF DESTINATION.

COST TRANSFERS
from seller to buyer when the goods are placed AT THE DISPOSAL of the BUYER, CLEARED for import, but NOT UNLOADED from the arriving means of transport at the NAMED PLACE OF DESTINATION.

Buyer

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